

## ANEXOS (MODELOS DE INDICADORES)

## ANEXO I

## TRIMS IN PROCESS

ITEM	CODIGO	DESCRIPCION	PROVEEDOR	HOY	RECEPCION PROVEEDOR	ENTREGA MUESTRAS			APROB/DESAPROB MUESTRAS			DIAS PROC	PRIORIDAD EVALUACION
						1 <sup>a</sup>	2 <sup>a</sup>	3 <sup>a</sup>	1 <sup>a</sup>	2 <sup>a</sup>	3 <sup>a</sup>		
1	F4177/031+20	ENTRETELA	SM TEXTIL	21/09/2005	03/08/2005	08/08/2005	13/08/2005		10/08/2005	15/08/2005		12	---
2	F4177/031+150	ENTRETELA	SM TEXTIL		03/08/2005	08/08/2005	13/08/2005		10/08/2005	15/08/2005		12	
3	F4177/001+150	ENTRETELA	SM TEXTIL		03/08/2005	08/08/2005	13/08/2005		10/08/2005	15/08/2005		12	
4	F5138	ENTRETELA	SM TEXTIL		03/08/2005	08/08/2005			12/08/2005			9	
5	F5138	ENTRETELA	QST INDUSTRIES		10/08/2005	15/08/2005			20/08/2005			10	
6	F5134/001+98	ENTRETELA	QST INDUSTRIES		10/08/2005	13/08/2005			18/08/2005			8	
7	F5134/001+39	ENTRETELA	QST INDUSTRIES		10/08/2005	14/08/2005			19/08/2005			9	
8	F5134/031+45	ENTRETELA	QST INDUSTRIES		10/08/2005	13/08/2005			18/08/2005			8	
9	F5134/001+45	ENTRETELA	QST INDUSTRIES		10/08/2005	13/08/2005			18/08/2005			8	
10	F5150	ENTRETELA	QST INDUSTRIES		10/08/2005	13/08/2005			18/08/2005			8	
11	F4313/071+15	CIERRES	YKK		24/08/2005	29/08/2005	12/09/2005		05/09/2005	15/09/2005		22	
12	F4313/071+16	CIERRES	YKK		24/08/2005	29/08/2005	12/09/2005		05/09/2005	15/09/2005		22	
13	F4313/071+17	CIERRES	YKK		26/08/2005	29/08/2005	12/09/2005		05/09/2005	15/09/2005		20	
14	F4313/071+18	CIERRES	YKK		26/08/2005	29/08/2005	12/09/2005		05/09/2005	15/09/2005		20	
15	F4313/071+19	CIERRES	YKK		26/08/2005	29/08/2005	12/09/2005		05/09/2005	15/09/2005		20	
16	F4313/071+20	CIERRES	YKK		26/08/2005	29/08/2005	12/09/2005		05/09/2005	15/09/2005		20	
17	F5130/KSN	CIERRES	YKK		26/08/2005	01/09/2005	12/09/2005		09/09/2005	19/09/2005			
18	F5130/PLN 258	CIERRES	YKK		26/08/2005	01/09/2005	12/09/2005		09/09/2005	19/09/2005			
19	F5130/4RL	CIERRES	YKK		26/08/2005	01/09/2005	12/09/2005		09/09/2005	19/09/2005			
20	F5130/PFA	CIERRES	YKK		26/08/2005	01/09/2005	12/09/2005		09/09/2005	19/09/2005			
21	F5084	BOTONES	GUSTAVO SANCHEZ		30/08/2005	03/09/2005			05/09/2005			6	
22	F4548,F4549,F4547	BROCHES	GUSTAVO SANCHEZ		30/08/2005	02/09/2005			06/09/2005			7	
23	F4540,F4541,F4571	BROCHES	GUSTAVO SANCHEZ		30/08/2005	02/09/2005			06/09/2005			7	
24	F4548,F4549,F4547	BROCHES	GRUPO PRYM FASHION		01/09/2005	04/09/2005	03/09/2005		08/09/2005	05/09/2005		4	
25	F4540,F4541,F4571	BROCHES	SUMINCO - COLOMBIA		02/09/2005	05/09/2005	04/09/2005		09/09/2005	06/09/2005		4	
26	F4548,F4549,F4547	BROCHES	COMERCIN LTDA		05/09/2005	08/09/2005			12/09/2005			7	
27	F4540,F4541,F4571	BROCHES	COMERCIN LTDA		05/09/2005	10/09/2005			14/09/2005			9	
28	F9603,F9403	ALMA DE CARTON	FACARDA		05/09/2005	08/09/2005			12/09/2005			7	
29	F9632,F9602	ALMA DE CARTON	MEDELLIN COLOMBIA		10/09/2005	13/09/2005	08/09/2005		15/09/2005	10/09/2005		0	
30	F9633,F9640	ALMA DE CARTON	MEDELLIN COLOMBIA		10/09/2005	13/09/2005	09/09/2005		15/09/2005	11/09/2005		1	
31	F5021	BOTON DE NACAR	BANNER		13/09/2005	16/09/2005							C
32	F9999	BOLSA DE PANTALON	TECH PACK		13/09/2005	16/09/2005							A
33	F4562	STICKER	ETASA		15/09/2005	19/09/2005							C
34	F4490+14	BOTON DE POLIESTER	AMDITEX		15/09/2005	18/09/2005							C
35	F5198/100	ENTRETELA DE BORDADO	ETIQUETAS PERUANAS		15/09/2005	20/09/2005							B
36	N0024	CAJA DE EMBALAJE	PAPELSA		19/09/2005								
37	N0025	CAJA DE EMBALAJE	PAPELSA		19/09/2005								
38	F7364	CAJA DE EMBALAJE	PAPELSA		19/09/2005								
39	F5021	BOTON DE NACAR	SHER PLASTIC		20/09/2005								
40	F4811	ETIQUETA DE CUERO	ETIMJEANS		20/09/2005								

**ANEXOS (MODELOS DE INDICADORES)  
ANEXO II**

**FOLLOW UP TRIMS**

Codigo	Descripcion	UD	PEDIDOS DE PRODUCCION					Orden de compra		Diferencias	Avance
			01-E05	02-E05	03-E05	04-E05	TOTAL	Cant	O/C		
F1001	HANG TAG CAVALIER CHICO	UN	24,056	27,300	33,326	37,845	122,528	95,000		-27,528	128.98%
F1002	BOLSAS P/MEDIAS grande	UN	4,575	9,283	7,578	6,006	27,442	20,000		-7,442	137.21%
F1003	BOLSAS P/MEDIAS pequeña	UN	4,132		1,970	6,862	12,964	20,000		7,036	64.82%
F1004	STICKER PIMA COTTON	UN	10,568		1,050	9,932	21,550	7,000		-14,550	307.85%
F1005	STICKER DE INFORMACION	UN	24,056	27,300	33,326	38,576	123,259	144,000		20,741	85.60%
F1006	ETIQ LAV 50%alg, 50% lana	UN	6,555				6,555	20,000		13,445	32.77%
F4024+10	ETIQUETA MARCA	UN		149	146	240	534	1,320		786	40.49%
F4034+36	ETIQUETA MARCA	UN	63	2,318	500	15,702	18,583	1,716		-16,867	1082.92%
F4134+46	ETIQUETA MARCA	UN				533	533	1,116		583	47.79%
F4490/001+16	BOTON	UN		11,397	9,888	30,153	51,438	1,320		-50,118	3896.79%
F4490/002+16	BOTON	UN		6,489	10,981	5,947	23,417	300		-23,117	7805.67%
F4613/100	ETIQUETA "Tisse Lacoste"	UN				1,147	1,147	250		-897	458.94%
F4781	ETIQUETA DE LAVADO	UN	3,300	19,542	17,635	5,535	46,012	300		-45,712	15337.33%
F4811	ETIQUETA DE LAVADO	UN	733			112,219	112,953	300		-112,653	37650.84%
F5021/001	BOTON	UN	1,467	19,800	1,039	429,368	451,673	1,600		-450,073	28229.59%
F5021/002	BOTON	UN		11,826	4,812	82,932	99,570	6,500		-93,070	1531.85%
F5070	CINTA MOBILON	MT	220			52,696	52,916	1,000		-51,916	5291.64%
F5075/001+15	BOTON	UN	4,514				4,514	3,300		-1,214	136.78%
F5084/166+18	BOTON	UN			6,971	1,450	8,421	4,100		-4,321	205.39%
F5084/JAJ+18	BOTON	UN			3,658		3,658	300		-3,358	1219.41%
F5084/NRZ+18	BOTON	UN			1,818		1,818	8,400		6,582	21.65%
F5129/001	CINTA TWILL	MT				1,871	1,871	4,100		2,229	45.64%
F5132/031+1500	ENTRETELA	MT		337	238	566	1,140	3,100		1,960	36.78%
F5133/000+34	ENTRETELA	MT				323	323	2,000		1,677	16.16%
F5133/000+39	ENTRETELA	MT				1,399	1,399	1,400		1	99.95%
F5133/000+45	ENTRETELA	MT				11,302	11,302	10,200		-1,102	110.80%
F5133/000+52	ENTRETELA	MT				28,982	28,982	9,800		-19,182	295.74%
F5150/000+39	ENTRETELA	MT	206			18,748	18,954	8,000		-10,954	236.93%
F5150/000+43	ENTRETELA	MT				319	319	4,400		4,081	7.25%
F5150/000+50	ENTRETELA	MT				418	418	3,300		2,882	12.67%
F5150/000+60	ENTRETELA	MT				319	319	750		431	42.56%
F5150/000+68	ENTRETELA	MT	206			18,748	18,954	600		-18,354	3159.02%
F5150/000+80	ENTRETELA	MT				418	418	600		182	69.69%
F5190	ETIQUETA DE LAVADO	UN	848		3,149		3,997	700		-3,297	570.98%
F5191	ETIQUETA DE LAVADO	UN	2,214	26,312	18,382	174,136	221,044	400		-220,644	55261.10%
F5609+19	LOGO	UN				1,780	1,780	700		-1,080	254.24%
F5609+22	LOGO	UN		3,294	8,461	3,021	14,776	15,000		224	98.50%
F5690+19	LOGO	UN		12,333	3,560		15,893	12,000		-3,893	132.45%
F5690+25	LOGO	UN	12,917	18,422	24,479	99,389	155,206	10,000		-145,206	1552.06%
F5690+30	LOGO	UN				67,608	67,608	9,000		-58,608	751.19%
F6546	ETIQUETA DE ORIGEN	UN	13,650	19,809	22,090	268,317	323,866	70,000		-253,866	462.67%

**ANEXOS (MODELOS DE INDICADORES)**  
**ANEXO IV**

**DELIVERY TABLE**

Estilo		PF168E-51, L1212-00						
PO		39		Fecha	15/07/2004	23/07/2004	En preparacion	
Destino		Industrias Checas		Guia	3228	3272		
Saldo								
Codigo	Descripción	UM	Anterior	Requerido	1º ENVIO	2º ENVIO	3º ENVIO	Saldo/Faltante
F4034 3	ETIQUETA MARCA 3	UN	458	4874	1121	731		-2564
F4034 4	ETIQUETA MARCA 4	UN	634	5118	1177	768		-2539
F4034 5	ETIQUETA MARCA 5	UN	768	5374	1236			-3369
F4034 6	ETIQUETA MARCA 6	UN	734	5642	1298			-3611
F4034 7	ETIQUETA MARCA 7	UN	578	5924	1363	889		-3095
F4034 8	ETIQUETA MARCA 8	UN	348	6221	1431	933		-3509
F4034 9	ETIQUETA MARCA 9	UN	326	6532	1502	980		-3723
F4034 34	ETIQUETA MARCA 34	UN		6858	1577	1029		-4252
F4811	ETIQUETA DE LAVADO	UN		7201		1080		0
F5021 001	BOTON 001 CLARO	UN		7561		1134		-6427
F5021 002	BOTON 002 OSCURO	UN		7939		1191		-6748
F5070	CINTA MOBILON	UN	110	8336		1250		-6976
F5129 001 BLANC	CINTA TWILL	UN		8753		1313		-7440
F5129 031 NOIR	CINTA TWILL	UN		9191	2114	1379		-5698
F5129 240 ROUGE	CINTA TWILL	UN		9650	2220	1448		-5983
F5129 476 BORDEAUX	CINTA TWILL	UN		10133	2331	1520		-6282
F5129 T01 RUISSEAU	CINTA TWILL	UN		10639		1596		-9043
F5133+45 000	ENTRETELA	UN		11171	2569	1676		-6926
F5133+45 001	ENTRETELA	UN	112	11730	2698	1759		-7161
F5133+45 017	ENTRETELA	UN	35	12316	2833			-9449
F5133+45 031	ENTRETELA	UN	79	12932	2974			0
F5133+52 000	ENTRETELA	UN		13579	3123			-10456
F5133+52 001	ENTRETELA	UN	158	14258	3279			-10820
F5133+52 017	ENTRETELA	UN	46	14971	3443			-11481
F5133+52 031	ENTRETELA	UN		15719	3615			0
F5150+39 000	ENTRETELA	UN		16505	3796			0
F5150+39 002	ENTRETELA	UN		17330	3986			-13344
F5150+39 031	ENTRETELA	UN		18197	4185	2730		-11282
F5150+68 000	ENTRETELA	UN		19107	4395	2866		-11846
F5150+68 002	ENTRETELA	UN		20062	4614	3009		-12438
F5150+68 031	ENTRETELA	UN		21065	4845	3160		-13060
F5191	ETIQUETA DE LAVADO	UN		22118	5087			-17031
F5690+30	LOGO DE 30 mm	UN		23224	5342	3484		-14399
F6546	ETIQUETA DE ORIGEN	UN		24386	5609	3658		-15119
F7330+120	CAJA PEQUENA	UN		25605	5889	3841		-15875
F7330+60	CAJA PEQUENA	UN		26885		4033		-22852
F7330+90	CAJA PEQUENA	UN		28229		4234		-23995
F7399	STICKER P/CAJA PEQ	UN	3883	29641		4446		-21312
F7658	HANG TANG USA	UN	3817	31123		4668		-22637
F7678	HANG TANG FRANCIA	UN		32679		4902		19421
F7664	HANG TAG	UN		34313		5147		0
F800/156	HILO DE BORDAR	MT	2733	36029	8287	5404		-19605
F800/804	HILO DE BORDAR	MT	1631	37830	8701	5674		-21824
F800/999	HILO DE BORDAR	MT	3398	39721		5958		-30365
F801/015	HILO DE BORDAR	MT		41708	9593	6256		-25859
F802/800	HILO DE BORDAR	MT	800	43793	10072	6569		0
F817	HILO MONOFIL	MT	39158	45983	10576	6897		10649
F9403	ALMA	UN		48282	11105			0
F9531	BOLSA	UN		50696	11660			-39036
F9603	ALMA	UN		53231	12243			-40988
F9650	ADHESIVO P/BOLSA	UN	3424	55892	12855	8384		-31229
F9979	DENINSON	UN		58687		8803		-49884
F5190	ETIQUETA DE LAVADO	UN		61621	14173	9243		-38205

**ANEXOS (MODELOS DE INDICADORES)**  
**ANEXO III**

**TRIMS TIME TO ARRIVE**

Lancements	Providers	Percentage of Delivery	Critic Trims	Time to Arrive
02-E05 & 42-E05	880	96.31%	F9620 Plastic Bag	22/10/2004
			F9986 Hanger	22/10/2004
	882	84.98%		
	743	93.23%	F4024 Sport size label (3? 7)	22/10/2004
			F9779 Booklets	22/10/2004
			F9778/F9784 Booklets	22/10/2004
	723	100.00%		
	756	100.00%		
03-E05 & 43-E05	880	91.34%	F9620/F9621/F9626 Cover bag	22/10/2004
			F9984/F9986/F9971 Hangers	22/10/2004
			F9768 Chemisse Lacoste Label	22/10/2004
	882	75.29%		
	743	87.77%	F9778/F9779/F9784/F9785 Booklets	22/10/2004
	723	81.82%		
	756	100.00%		
Creditex	81.69%	F4134 Etiqueta de Marca	22/10/2004	
		F4313 Cierre	22/10/2004	
		F5198 Galon ceinture	22/10/2004	
		F9728+400 Bolsa Plastica	22/10/2004	
04-E05 & 44-E06	880	0.00%	In Process	In Process
	882	32.62%		
	743	0.00%		
	723	0.00%		
	756	94.86%	F1005 Sticker of Information	In stock
F7399 Sticker			In stock	

ANEXOS (MODELOS DE INDICADORES)  
ANEXO V

FORECASTING

Source : RMCASE				YEAR 2005					Réalisation	% Advanced
Month	Prévision Réalisation % Advanced	Season	Prévision	Prod Interna 882	Proveedor A 880	Proveedor B 743	Proveedor C 723	Proveedor E 906		
JAN	Prévision	E05 H05	15,979	5,889	3,206	4,568	444	900	15,007	60%
	Réalisation			1,205	2,867	5,324	484	658	10,669	
	% Advanced			20%	89%	117%	109%	73%	71%	
	ECARTS YTD			-4,684	-339	756	40	-242	-4,469	
FEB	Prévision	E05 H05	18,208	6,548	4,028	4,540	1,044	1,100	17,260	9%
	Réalisation			1,541	425			523	2,489	
	% Advanced			23.5%	10.6%			47.5%	14%	
	ECARTS YTD			-5,007	-3,603	-4,540	-1,044	-577	-14,771	
MAR	Prévision	E05 H05	10,118 8,005	6,875	4,229	4,767	1,096	1,155	18,123	
	Réalisation									
	% Advanced									
	ECARTS YTD			-6,875	-4,229	-4,767	-1,096	-1,155	-18,123	
APR	Prévision	H05	20,074	7,219	4,441	5,005	1,151	1,213	19,029	
	Réalisation									
	% Advanced									
	ECARTS YTD			-7,219	-4,441	-5,005	-1,151	-1,213	-19,029	
MAY	Prévision	H05	21,078	7,580	4,663	5,256	1,209	1,273	19,981	
	Réalisation									
	% Advanced									
	ECARTS YTD			-7,580	-4,663	-5,256	-1,209	-1,273	-19,981	
JUN	Prévision	H05	22,132	7,959	4,896	5,518	1,269	1,337	20,980	
	Réalisation									
	% Advanced									
	ECARTS YTD			-7,959	-4,896	-5,518	-1,269	-1,337	-20,980	
JUL	Prévision	H05 Y05 E06	15,000 5,000 3,239	8,357	5,141	5,794	1,332	1,404	22,029	
	Réalisation									
	% Advanced									
	ECARTS YTD			-8,357	-5,141	-5,794	-1,332	-1,404	-22,029	
AUG	Prévision	H05 Y05 E06	10,000 8,000 6,400	8,775	5,398	6,084	1,399	1,474	23,130	
	Réalisation									
	% Advanced									
	ECARTS YTD			-8,775	-5,398	-6,084	-1,399	-1,474	-23,130	
SEP	Prévision	H05 Y05 E06	5,000 13,000 7,620	9,214	5,668	6,388	1,469	1,548	24,287	
	Réalisation									
	% Advanced									
	ECARTS YTD			-9,214	-5,668	-6,388	-1,469	-1,548	-24,287	
OCT	Prévision	Y05 E06	14,000 12,902	9,674	5,951	6,708	1,542	1,625	25,501	
	Réalisation									
	% Advanced									
	ECARTS YTD			-9,674	-5,951	-6,708	-1,542	-1,625	-25,501	
NOV	Prévision	E06	28,247	10,158	6,249	7,043	1,620	1,706	26,776	
	Réalisation									
	% Advanced									
	ECARTS YTD			-10,158	-6,249	-7,043	-1,620	-1,706	-26,776	
DEC	Prévision	E06	29,659	10,666	6,561	7,395	1,701	1,792	28,115	
	Réalisation									
	% Advanced									
	ECARTS YTD			-10,666	-6,561	-7,395	-1,701	-1,792	-28,115	
YEAR 2,005	Prévision Réalisation % Advanced Ecarts			98,915 2,746 2.8%	60,431 3,292 5.4%	69,067 5,324 7.7%	15,276 484 3.2%	16,527 1,181 7.1%	260,216 13,027 0	
YEAR 2,005		E05 H05 Y05 E06	44,305 101,289 40,000 88,067	866 1,880	3,292	5,324	484	1,181	11,147 1,880	25% 2%

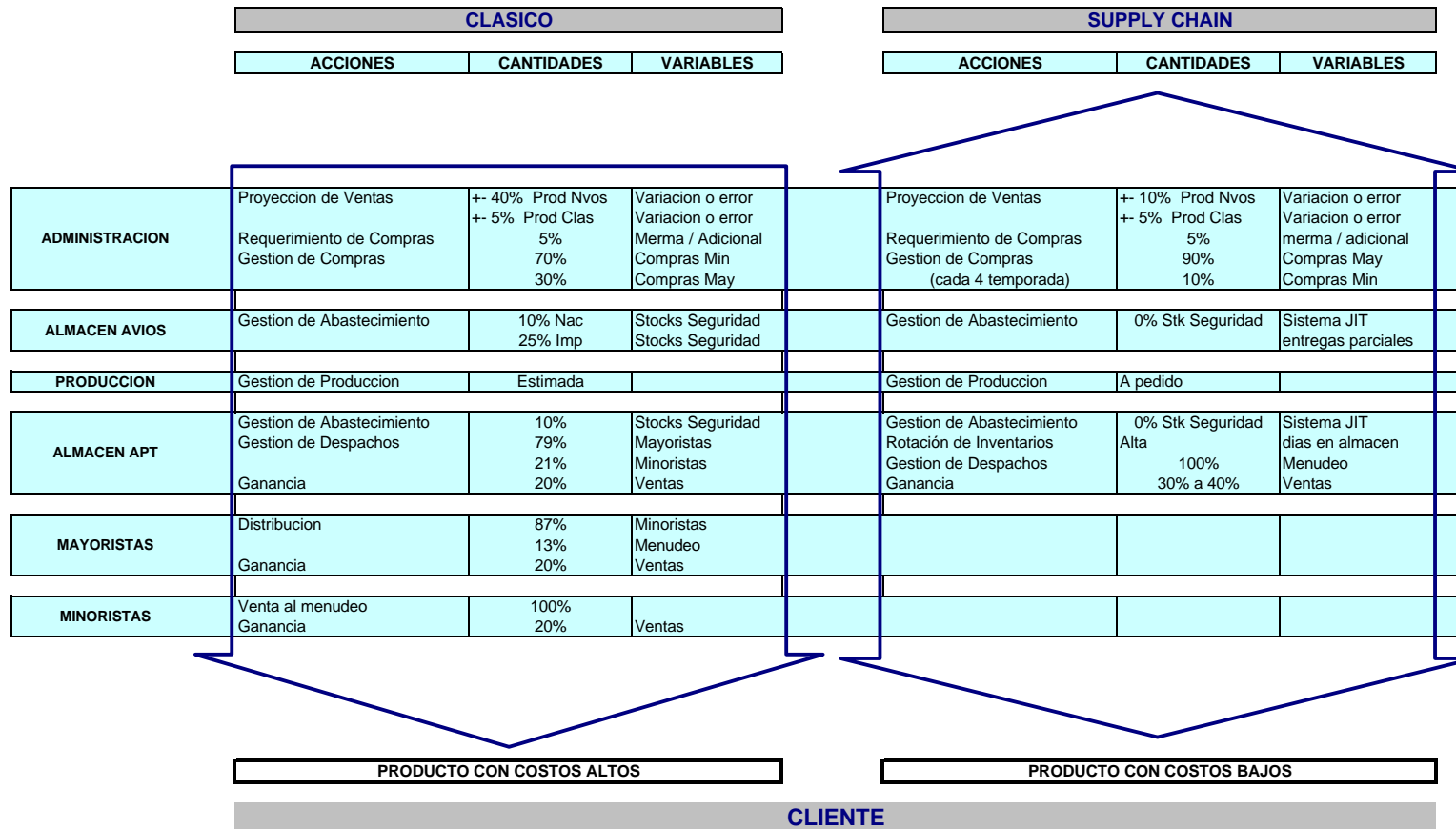
**ANEXOS (MODELOS DE INDICADORES)**  
**ANEXO VI**

**FOLLOW UP GARMENTS**

Date	Inputs Forecast	Real Warehouse Input	Exportation Forecast	Real Exportation		Forecast Stock		Real Stock	
				Unit	USD	Flow	Status	Warehouse	Situation
01/01/2005									
02/01/2005									
03/01/2005									
04/01/2005									
05/01/2005						309319	75%	3,093	
06/01/2005						309319	75%	3,093	
07/01/2005	3,773	4,075	4,500	4,879	\$123.00	308514.57	74%	2,289	
08/01/2005	1,545	1,668				310182.63	75%	3,957	
09/01/2005									
10/01/2005	1,375	1,306				311488.88	75%	5,263	
11/01/2005	4,331	4,115				315603.57	76%	9,378	
12/01/2005	8,261	7,848				323451.52	78%	17,226	
13/01/2005	1,375	1,306	1,500	1,256	\$245.00	323501.77	78%	17,276	
14/01/2005	1,375	1,306				324808.02	78%	18,582	
15/01/2005	4,140	3,933				328740.78	79%	22,515	
16/01/2005									
17/01/2005	6,536	6,732				335472.6	81%	29,247	
18/01/2005	1,375	1,416				336888.85	81%	30,663	
19/01/2005	2,712	2,793	2,450	2,458	\$258.00	337223.96	81%	30,998	
20/01/2005	3,311	3,410				340634.03	82%	34,408	
21/01/2005	1,375	1,416				342050.28	82%	35,824	
22/01/2005	4,591	4,728				346778.49	84%	40,552	
23/01/2005									
24/01/2005	3,009					349787.49	84%	40,552	
25/01/2005	10,037		3,658	3,571	\$254.00	356253.74	86%	36,981	
26/01/2005	1,375					357628.74	86%	36,981	
27/01/2005	1,375					359003.74	87%	36,981	
28/01/2005	2,914		500	456	\$356.00	361461.74	87%	36,525	
29/01/2005	4,546					366007.74	88%	36,525	
30/01/2005									
31/01/2005	1,375					367382.74	89%	36,525	
<b>Total</b>	<b>70704.3</b>	<b>46,052</b>	<b>12,608</b>	<b>12,620</b>	<b>\$1,236.00</b>				

ANEXO VII

VENTAJAS DEL SUPPLY CHAIN



\* Columna "CANTIDADES" muestra valores referenciales del mercado